

BOOK REVIEW

HOW AND WHERE LAWYERS GET PRACTICE, by Claude W. Rowe, Publisher: The Judiciary Publishing Company, Durham, North Carolina, introduction, pp. 212, distributed by The Lawyers Cooperative Publishing Co., Manila.

"How and Where Lawyers Get Practice" is a must book for practitioners, for it answers the all-important question members of the Bench and Bar have been asking all along: how to get clients, or, more accurately, how to survive on law practice.

This bread-and-butter piece was conceived by the author some fifteen years ago when he realized its need during the depression. Forthwith, he began interviewing lawyers, professors, law deans, judges and justices (not excluding politicians) on the vital question in an attempt to fill the need, and the book was the product of the long years of exhaustive discussions and conferences.

The work contains unexpurgated opinions of 780 lawyers on the secrets of law practice, ethical as well as unethical, faithfully reproduced and systematically presented by states, from the District of Columbia to Virginia. It tells in the subject's own fashion his *modus operandi*, his sources of clients, and the various methods, devious or otherwise, employed in keeping, increasing, and even, in losing, them. From actual cases, it records successes to encourage the disheartened, and failures, to warn the fledging. In brief, it all but spells out in capital letters the magic formula to wealth and success in the legal profession.

But most important of all, in so far as we are concerned, that is, the cross-section answers represent the cream of the legal profession in the States which can, with confidence, be adopted in jurisdictions where court practice is not far removed from American procedure.

Indeed, the book is worth its weight in gold, and the author deserves all the credit for making it available especially in these times when law practice seems to have become a "catch-as-catch-can" proposition.

No greater tribute could be accorded the book than the recommendation of a law dean to adopt it as text in every law school, for, indeed, it is to the lawyer-to-be that the work is dedicated.

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